

Benefits of Leasing

100% financing

When financing through a lease, all soft cost can be covered. This includes software, installation, shipping and training

Obsolescence protection

Leasing lets you match the term to what you perceive to be the equipment's useful life. Leasing allows for upgrades and trade ups when new technology becomes available

Low up-front cash requirements

With leasing, cash outlays are minimized. Most traditional financing options require a sizeable down payment, usually 20%. Leasing requires no down payment, only the first and last monthly payments are due at signing.

Advantageous tax treatment

Some leases allow 100% of the customer's monthly payment to be deducted as an operating expense. This reduces the net cost of the lease. It is always a good idea to talk this over with your tax accountant to determine eligibility.

Simpler than bank loans

Leasing programs and procedures are specially designed to take the red tape out of financing capital equipment for business.

End of lease options

Leasing provides an option for business owners. You can either purchase the equipment at a stated amount or for its Fair Market Value (FMV). Our typical end of lease options: **\$1.00, 10%, or FMV.** This gives you the option to own the equipment or simply return it.

Easier cash flow forecasting

Leasing helps an equipment user fit a monthly payment into their budget. Because payments are fixed, users can continue to intelligently budget into the future.

Leasing provides sales/use tax deferral

The sales/use tax is paid over time as the equipment is used as opposed to upfront with an outright cash purchase. This can result in a substantial cash savings in the first year of the lease.

Contact one of our specialists today! 877-992-2922